



FUSIONWMS DISCOVERY QUESTIONNAIRE

The following document is going to focus on the distribution module within Acumatica and provide you with questions for your prospects.

OPPORTUNITY DETAILS

Prospect Name:

Prospect Website:

Timeframe:

Pain Point 1:

Pain Point 2:

Pain Point 3:

Pain Point 4:

Pain Point 5:

Desired Go Live Date:

Warehousing needs, please select all that apply:

- Purchase Receipts
- Inventory Receipts
- Multi-Warehouse
- Virtual Warehouse/Bin
- 1 Step Transfers
- Intra Warehouse Transfers
- Serial/Lot Tracking
- Cycle Counts
- Scan to Pick
- Scan to Pack
- Scan to Ship
- Container/Pallet Tracking
- Wave Picking
- Label Printing
- Bin Configuration
- Custom Reporting
- Carrier Integration
- Warehouse Zoning



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INVENTORY

Est. Monthly Inventory Value:

Number of SKUs:

Number of Inventory turns/yr:

Valuation Method:

Tracking Method
(Ser/Lot/Non):

Replenishment Needs:

Kit Requirements:

Avg SKU ID Length:

Do you use UPCs:

Please describe any unique data setups:



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PURCHASING

Number POs/Month:

Avg Size of PO:

Countries purchased from:

Are incoming goods barcoded/How:

How do you receive inbound shipments (Ex. Carton, each, pallet, etc.):

Are your incoming goods palletized:

Do you need to break/split goods at receiving:

1 or 2 step receipt:

Do you cross dock goods:

Do you receive multiple UOMs:

Do you need to print labels on incoming inventory:

Please describe your process for validating incoming items during your receiving process:

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INVENTORY CONTROL

Type of bins (stock, pick, QA, etc.):

Do you store goods on pallets:

Number of storage pallets:

Different barcodes per UOM:

Separate item per bin:

Do you restock during the day:

Do you perform inter wh transfers:

Do you perform intra wh transfers:

How many transfers to your perform in the course of 1 week:

How many cycle counts do you perform daily, weekly, monthly and quarterly?

Please provide a brief overview of your inventory control process (es):

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FULFILLMENT PICKING/PACKING/SHIPPING

What systems create orders:

How do you pick:

How do you pack:

How do you ship:

Number of shipments/Month:

Avg items per shipment:

Ship Method (Backorder, cancel remainder, etc.):

Do you ship parcel (%):

Do you ship ltl (%):

Do you ship pallets (%):

Do you ship international (%):

What carriers do you use:

Do you include paperwork for the pickers:

Do you have multiple pickers on a single order at any time:

What documentation do you print at the time of shipment:

What modes of communications for orders to you engage in (Ex. EDI, FTP, XML, etc.):

Please provide a brief overview of your fulfillment process (es):