## Unlocking Commerce Success with CommercePro for Acumatica.



Augment Acumatica with CommercePro for advanced customer, inventory, pricing, shipping, and order management capabilities.

### **Unique Selling Proposition (USP)**

- Effortless Integration: Integrate CommercePro with Acumatica seamlessly for optimized commerce operations and streamlined workflows.
- Proven Commerce Expertise: Leverage Kensium's proven commerce expertise from numerous implementations to revolutionize your back-office operations.
- Cost-Effective Configurations: Customize Acumatica for B2C/B2B needs with cost-effective configurations, avoiding costly customizations and saving time and resources.
- ✓ Operational Excellence: Prioritize operational efficiency with CommercePro, enabling precise inventory management, accurate pricing, faster shipping, and enhanced customer service for a competitive edge.

#### **Key Benefits**

- Unified Order Aggregation: Centralize orders from multiple channels for a seamless customer experience.
- **Customer Order Summary:** Enhance loyalty with a comprehensive view of customer history.
- Vendor Inventory Management: Streamline drop shipping and ensure accurate order fulfillment.
- Free Stock Item Incentives: Encourage loyalty by offering complimentary items.
- **Duplicate Order Check:** Prevent duplicate orders for a smoother shopping process.
- V Unit-Based Pricing: Automatically calculate fair sales prices based on units.
- **Collect-Then-Ship:** Secure payments before shipping to build trust with customers.





**PRODUCT DOCUMENTATION** 

# Why Commerce Pro?



In today's dynamic commerce landscape, competitiveness and efficiency are paramount. CommercePro enhances Acumatica's commerce capabilities, offering cost-effective, ready-made solutions for essential functions in distribution and manufacturing.



#### **Key Features**

- Collect-Then-Ship: Secure payment collection before shipping with Commerce Pro's feature.
- Auto Assign Sales Categories: Automatically assign item sales categories, particularly beneficial for businesses with extensive catalogs.
- Quick Kits: Streamline kit assembly without Acumatica's Kit Assembly screen through Commerce Pro's feature.
- Kit Number Display: Keep kit quantity information up to date in Acumatica Cloud ERP for improved inventory management.
- Kit Price Calculator: Easily manage fluctuating kit prices in Acumatica Cloud ERP with dynamic price adjustments based on component changes.
- Multi-Website Support: Expand sales channels by adding multiple websites as branches in Acumatica Cloud ERP with customized parameters.
- AWS S3 Images: Reduce Acumatica storage usage and share image URLs across multiple eCommerce channels by storing product images in AWS.
- Dynamic Merchandising: Organize attributes into sections for improved product presentation.
- Dropship Tracking: Enhance visibility by adding tracking information at the Purchase Order level.













#### Differentiators

- Advanced Analytics: Commerce Pro delivers robust reporting for deep operational insights, enabling data-driven decisions for higher profitability.
- ✓ Tailored Buying Experiences: Craft personalized journeys for customers with Commerce Pro. Optimize sales, streamline orders, and enhance loyalty through customized interactions.
- Precision Order Processing: Commerce Pro offers expert quantity validation and flexible editing for precise control, boosting customer satisfaction and operational efficiency.

#### **Competitor Analysis**

- Bridge Acumatica's Limitations: CommercePro fills in the gaps left by Acumatica, ensuring your business thrives by addressing crucial needs.
- Cost-Effective Customization: Avoid the expense and time investment of customizing Acumatica with CommercePro's affordable alternative.
- Effortless Integration and Streamlined Operations: Seamlessly enhance Acumatica's capabilities with CommercePro, simplifying and streamlining operations without a lengthy implementation process.

#### **Must-Have Prerequisites**

- ✓ We need Acumatica Version and Build number of Customer instance.
- List of features list which client is interested in for selective enabling.
- ✓ List of features for Connector Sync







